

Full Year Results 2024/25

3 June 2025



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Susan Davy
Pennon Chief Executive Officer

A resilient end to K7

Delivering on our four strategic priorities

Serving more customers and communities across our regions

Point of inflection – reset and rebased for K8

Strong platform secured for the future





Delivering on our four strategic priorities in K7

Building water resources, improving water quality



Breaking the drought cycle

Sectorleading water

quality

Tackling storm overflows and pollutions



Sector-

leading

internal sewer

flooding

100% **Bathing Water** quality

2★ EPA

Driving environmental gains



RNAGS reduced **19%** → **12%** 144,000 hectares of catchment improvements

Supporting affordability, delivering for customers



100% affordability

c.70% ODIs delivered

With record investment.

Serving more customers and communities across our regions - a growing footprint

Delivering efficiently



Two new state-of-the-art treatment works



First time sewerage and step change in water quality



Cheddar 2 investment approved



Securing financial resilience and Bough beach reservoir opportunities



Growing shareholder base of customers

WaterShare+

Point of inflection

Water efficiency initiatives driving lower revenue - ahead of K8 revenue reset

Resetting

the cost base

c.£76m annualised savings

On target c.£86m in K8

Record capital

investment

Delivering

our outcomes for our customers and the environment

Cumulative WaterShare

RORE

10.4% nominal

6.0%1 real

Strong

balance sheet

£1.3bn funding raised in 2024/25

Rebased

dividend post Rights Issue

3.4% growth (CPIH)

Strong platform for the future

Solid business plans - already delivering



'outstanding'



'standard'



Step change in investment - 34% growth in RCV

Driving efficiency and innovation



Targeting c.7% RORE in K8 – continuing K7 outperformance run rate





Laura FlowerdewGroup Chief Financial Officer

Financial highlights

Resilient underlying EBITDA

£336m

Underlying loss before tax

£(35.1m)

SWW Return on Regulated Equity

6.0%

Record investment

£652m

Water Group gearing²

61.8%

Rebased dividend per share

31.57p

FY25 results shaped by customer demand measures and record K7 investment

- → Full year results from **SES Group**
- SWW revenue flat. resulting from lower customer consumption
- **Operational efficiencies** partly offsetting cost pressures
- → Financing costs reflect record capital programme
- → Non-underlying costs
 - Water quality event interventions and customer support
 - Reshaping and transformation costs

Underlying ¹ (£m unless otherwise stated)	2024/25	2023/24 ²
Revenue	1,047.8	907.8
EBITDA	335.6	338.3
Operating profit	148.5	166.3
Net finance costs	(184.4)	(150.2)
JV PAT	0.8	0.7
(Loss)/profit before tax - underlying	(35.1)	16.8
Non-underlying items before tax ³	(37.6)	(25.9)
Loss before tax	(72.7)	(9.1)
Tax ⁴	15.9	0.6
Loss after tax	(56.8)	(8.5)
Basic loss per share (p)	(16.1)	(2.9) ⁷
Adjusted (loss)/earnings per share (p) ⁵	(10.3)	5.1 ⁷
Dividend per share (p) ⁶	31.57	36.67 ⁷

¹ Measures before non-underlying items; 2 Results for 2023/24 include post-acquisition contribution from SES which was acquired in January 2024. 2023/24 earnings per share restated to reflect the Rights Issue; 3 Non-underlying items are adjusted for by virtue of their size, nature or incidence to enable a full understanding of financial performance;





⁴ Tax includes tax on underlying and non-underlying items; 5 Adjusted EPS: before deferred tax and non-underlying items; 6 Dividend policy of CPIH using 3.4% at 31 March 2025;

^{7 2023/24} adjusted to reflect the Rights Issue

Revenue

Pennon Group

- Full year benefit of SES Group Water and non-regulated businesses
- SWW revenue reduced by customer demand measures, offset by inflation and tariff increases
- Strong PWS performance, benefiting from new contract wins and tariff inflation, offsetting lower customer usage



Underlying EBITDA

Pennon Group

- Full year of SES Group revenues and costs
- Flat revenues year on year for SWW
- Operational efficiencies offsetting inflation impacts

- Investment in new technology new customer platform and network monitoring programme
- Increased front line activity to drive wastewater improvements



Delivering efficient performance

Bristol Water integration



Integration synergies achieved in full



Reshaping the business



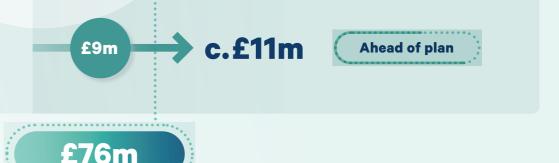
- Improving how we work, being more efficient
- Reshaping the business to right size and right source
- Aligned to delivery of our strategic priorities



SES Water integration



- Deployment of integration experience from Bristol Water and Bournemouth Water
- Programme well underway, with benefits in delivery



Investing to deliver our four priorities

Group capital investment

(£m)		
(LIII)	2024/25	2023/24
South West Water	588.7	582.9
Clean water	325.2	369.3
Wastewater	263.5	213.6
Pennon Power	40.7	59.0
Other Group	0.4	0.5
Total Group (excl. SES)	629.8	642.4
SES	22.7	7.1
Total Group	652.5	649.5

- Record investment to deliver on our commitments and strategic priorities
- Early start expenditure to ensure delivery in K8 c.£65m to March 2025













Financing our growth



2025

(FY 2023/24: £3.697.0m)

Strong liquidity and funding position

Water Group gearing

61.8%





Available liquidity

c.£1bn

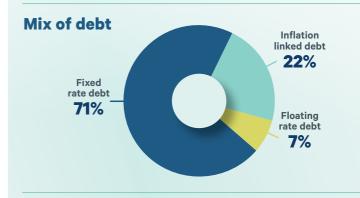
Efficient financing



5.4%

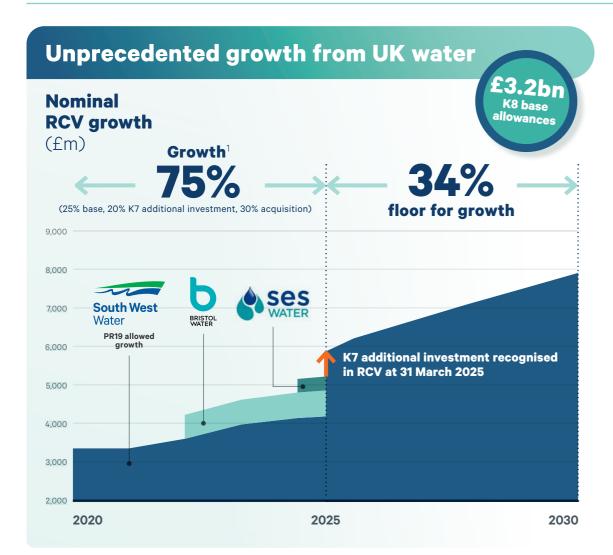
Average maturity

14 years

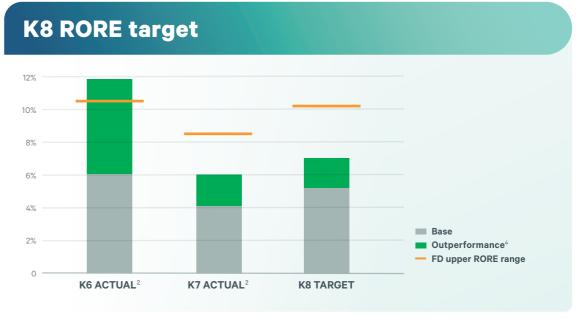


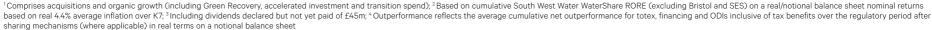
100% Sustainable Financing Framework

Funding secured for next phase of growth









Financial framework over K8

RORE	7% target returns 160 bps outperformance, 30 bps reward
Capital investment	£3.2bn investment programme
RCV growth	34% to 2030
Dividend policy	Growing in line with CPIH
Resilient balance sheet	55-65% gearing policy for Water Group
Investment grade credit ratings	Moody's: Baa1 FitchRatings: BBB+

© Pennon Group plc 2025 1 Return on Regulated Equity on a real, notional basis

Outlook 2025/26 - Strong return to profitability

Revenue



- Regulated Water Group revenue increasing by £180-240m, aligned with Final Determination allowed revenues
- Non-household retailers increase revenue in line with sector wide tariff increases
- Pennon Power first revenues from Q2, following energisation

EBITDA



- Water Group EBITDA materially improving due to higher revenues
- Stable Water Group cost base, benefitting from efficiency programmes offsetting inflationary pressures
- Non-household wholesale costs increasing in line with revenue
- EBITDA increasing by two thirds year on year

Group capital expenditure



- £710-740m Group wide capital investment
- Front loaded Water Group investment over K8 to deliver early benefits
- Ongoing construction for Pennon Power projects, with Fife energisation in June

Group financing costs (net)



 Record capital investment programme and full year impact of 2024/25 debt issuances, increasing Group net financing costs by £25-35m

RORE



- 7% target over K8
- Driving financing efficiency effective interest rate below Ofwat allowances¹
- Driving totex efficiency
- Neutral ODIs over 2025/26²



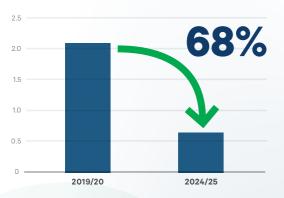


Susan DavyPennon Chief Executive Officer

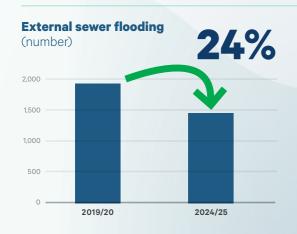
Tackling pollutions and storm overflows

Prioritising the impact on homes and businesses

Internal sewer flooding (per 10,000 properties)



Industry-leading performance



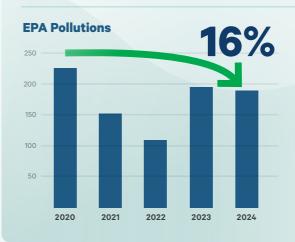
Top quartile performer

Pollution incident reduction a key focus

Total emissions¹ (per 10,000km)



Lowest number of pollutions to homes, businesses, water courses and land



40% reduction in network pollution incidents over K7

30% reduction in sewer collapses over K7

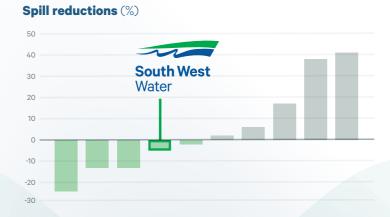
Anticipating 2★ EPA – plans to deliver 4★ for 2028 assessment

Tackling storm overflows and pollutions

Progress made despite 2024 being the wettest hydrological year on record

Driving spills down through interventions

One of only 5 companies to reduce spills



2/3 of 2023 top spillers resolved c.15,000
spills prevented
through K7 WaterFit
interventions

Focus on bathing waters **Bathing water/** 20% **Bathing season spills** (number) 2019/20 2024/25 Bathing 100% water spills down bathing water quality fourth year over K7 in a row1

Building water resources, improving water quality

Securing supply resilience into the future



100%
Supply Demand
Balance index

2022 2024

Exceeded target reservoir levels at March 2025

No restrictions anticipated this summer

Reducing demand and driving water efficiency



Sector-leading demand reduction scheme

Innovative tariffs – driving 2-9% demand reduction

Leakage reduction



BRISTO

SES

9%

4%

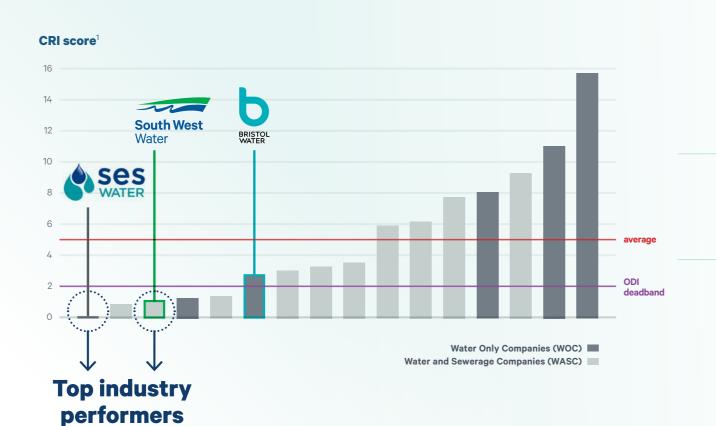
3%

Marginally missing target

Meeting target

Building water resources, improving water quality

Clean, safe, drinking water - our customers' number 1 priority





Industry-leading CRI

>67% improvement in SWW over K7

Driving environmental gains

Improving water quality







80% phosphorus reduction at 37 sites¹

RNAGs² reduced to 12% from 19% over K7

Enhancing biodiversity







c.144,000
hectares improved –
c.£25m K7 ODI benefit

Leveraging

third party contributions for peatland restoration

Commitment to Net Zero







3 sites under construction

1 site cold commissioned

Pennon Power



Strategic rationale

- Equity returns in the range of 11-15%¹
- Consistent with our 2030 net zero strategy
- Provides natural hedge against significant¹ energy costs
- Targeting c.40%² of Group energy requirements

Standalone, debt-funded plan to complete

• Remaining funding until completion will be via debt

 We will review and optimise ownership and financing closer to or at completion



Cumbria 30.5 GWh

Site name	Total capital expenditure	Peak output	Annual generation	Battery storage	Status	PV infrastructure complete ³	Energisation
Fife	£62m	45 MWp	39 GWh	60 MWh (2 hrs)	Cold commissioning complete	March 2025	June 2025
Aberdeenshire	£12m	15 MWp	13.5 GWh		In construction	2025/26	2025/26
Cumbria	£27m	34 MWp	30.5 GWh		In construction	2025/26	2025/26
Buckinghamshire	£44m	50 MWp	52 GWh		Preferred partner appointed	2026/27	2026/27

60 MWh

135 GWh

Total

£145m

Buckinghamshire

Supporting affordability, delivering for customers and communities



Significant support packages



Unlocking over £124m

of financial support

100% affordability for K7

meeting our zero
 water poverty pledge

Working with our local communities



24 customer roadshows

engaging with over 1,000 customers

55 charities

benefiting from our Neighbourhood Fund

£200m support fund in place for K8

Sector-leading retailers





4.8★ Trustpilot

"So easy and friendly to deal with. I couldn't be happier with their service."





SAMWORTH BROTHERS









30% ownership¹



5.0★ Trustpilot

"It is a pleasure to deal with a company that obviously invests in its team so they can help and aid customers."













100% ownership

EBITDA



Opportunity for consolidation efficiencies and sharing best practice







Delivering through our colleagues

c.4,000 brilliant colleagues

 delivering for customers and the environment





Supporting
2,000
jobs across our region

Confident in delivery

 working with innovative supply chain



















c.4,000 courses through our training centres

otres **680**graduates &

apprentices



A resilient end to K7

Delivering on our four strategic priorities

Serving more customers and communities across our regions

Point of inflection – reset and rebased for K8

Strong platform secured for the future



Appendix

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A growing footprint – strong platform for delivery



Bristol Water and SES - acquisitions driving growth



Acquisition June 2021

Merger completion

February 2023



c.1.2m population served



of drinking water per day

Merging our water operations and investment

- Sharing control room capability and incident management practises
- Water resources teams with integrated action plans WRMP24 submissions managed together
- Water Quality First approach rolled out to Bristol operations
- New capital delivery alliance mobilised across all regions
- Workshops across billing teams, to understand and adopt 'best of both' processes and customer experience

Integrating our systems and processes

- IT programme underway
- Procurement buying power and processes delivering benefits
- Assurance and governance consistently applied –
 ISO standards and assurance being rolled-out

Targeted c.£20m annualised benefits achieved in 2024/25



AcquisitionJanuary 2024

Merger completion June 2024



c. 750,000 population served



160m litresof drinking
water per day

Integration ongoing

- Builds on Pennon's existing water operations through the acquisition of another high-quality, water-only business
- Experienced and talented management team and proven integration framework

33

- SES Water's customers will be offered opportunity to participate in Pennon's unique WaterShare+ customer shareholding scheme
- Incident management support across regions

South West

Anticipated synergies of c.£11m annualised

SES integration programme ongoing, c.£9m annualised benefits delivered in 2024/25



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Outcome Delivery Incentives

Measures	South West Water	BRISTOL WATER	SES WATER
Unplanned outage	\bigcirc	\checkmark	\bigcirc
Internal sewer flooding	\bigcirc		
Bathing water quality	\bigcirc		
Biodiversity	\bigcirc	\checkmark	V
Water supply interruptions	\checkmark	\checkmark	
Compliance risk index	\checkmark		
C-MeX			
Leakage	\checkmark	\checkmark	\checkmark
Repairs to burst mains	\checkmark	\checkmark	V
Customer contacts about water quality	\checkmark	\checkmark	
D-MeX	✓	\checkmark	
External sewer flooding	✓		
Sewer collapses	\checkmark		
Discharge permit compliance	\checkmark		
Serious pollution incidents		\checkmark	⋖
Per Capita Consumption	\checkmark		
Total pollution incidents			

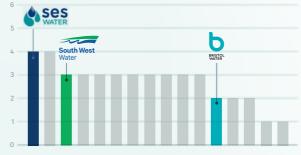
New measures

- Embodied greenhouse gas emissions bespoke
- Operational greenhouse gas emissions (water)
- Operational greenhouse gas emissions (wastewater)
- River water quality (phosphorus)
- Storm overflows
- Business demand
- BR-MeX
- ✓ Met in at least one year in K7
- Industry upper quartile in 2023/24
- On track for shadow 2024/25
- Area of focus

Strong comparative performance in K7

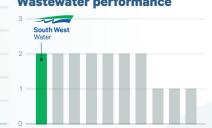
Ofwat 2023/24 Water Company Performance Report¹

Water performance





Wastewater performance



Upper quartile performance in common ODIs

SES	BRISTOL	South West
WATER	WATER	Water
Water qualitySupply interruptionsUnplanned outage	• C-MeX	Internal sewer floodingUnplanned outagesWater qualityBathing water qualityBiodiversity

South West Water

Pollution Incident Reduction Plan

Our plan revolves around five essential pillars



People & culture

Increased training and enhanced induction programme

Sharing best practice

Customer & community engagement

Customer roadshows

Public campaigns to tackle wet wipes, fats, oils and grease Smarter operations

Enhanced proactive inspections

Enhanced Storm Preparedness Procedures Focused capital investment

Targeted asset upgrades

Increase network and sewage treatment capacity Asset information & intelligence

Enhanced burst detection analytics

Optimised sewer level monitoring

South West Water

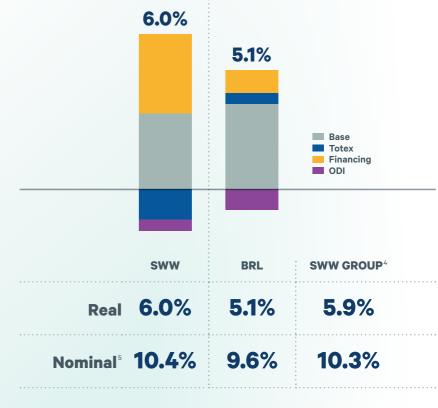
RORE outperformance

Cumulative RORE performance¹ (£m)

CWW C DDI	2020/	2021/	2022/	2023/	2024/	Cumulative
SWW & BRL	21	22	23	24	25	total
	0.0	0.0	0.0	70		1/0
Totex	60	33	-80	-73	-80	-140
Financing	14	53	133	55	89	344
ODIs	-12	1 ²	-10	-14	-23	-58
Total	96	94	8	-38	-14	146

• 50% for 2024/25 ODIs impacted by water network issues (including one-off events)

Cumulative WaterShare RORE³

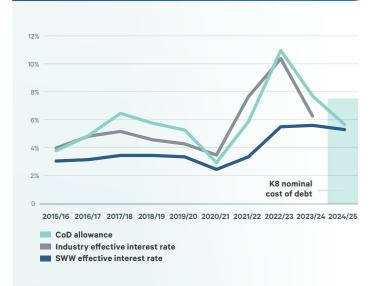


• SES RORE for 2024/25 4.2%



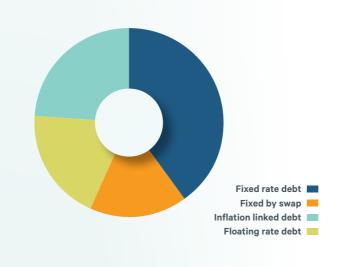
Driving financing outperformance

Efficient & effective financing



- Historically achieved the lowest effective interest rates in the sector
- c.4.2% RORE outperformance delivered in K7
- Protection mechanism for cost of new debt

Diversified debt portfolio



- Diversified debt portfolio for K8
 - EMTN programme
 - Bilateral agreements
 - Leasing
 - Private placements

Hedging strategy to manage risk



 Hedging policy locks in financing outperformance against Ofwat's allowed cost of debt¹

Supported by our comprehensive financing package

Key pillars of our approach

Portfolio

- Driving an efficient cost base, already targeting £86 million of annual benefits from reshaping the business, and realising acquisition cost synergies
- Pennon Power: remaining investment to be fully debt funded continuing to review and optimise value

Debt & Gearing

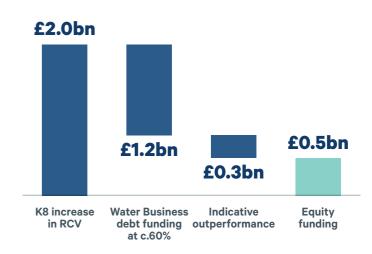
- Anticipated water business gearing for K8 of 60-65%, consistent with our long-term gearing policy of 55-65% debt to RCV – strong investment grade credit rating profile
- Group leverage¹ expected to be a few percentage points higher than the water businesses unlikely to exceed c.5%
- Flexible and diversified debt portfolio

Equity

- c.£490m Rights Issue
- Approach to funding in line with Ofwat Framework
- WaterShare+ customer shareholders to benefit from Rights Issue via forthcoming top-up issuance

Dividend

- Maintaining the total dividend in absolute terms, dividend per share rebased to reflect the Rights Issue
- Rebased DPS then targeted to grow in line with CPIH to 2030



Prudent and sustainable leverage over K8

Flexible funding strategy

Group debt

at 31 March 2025 (fm)

(£m)	Gross debt	Net debt
Pennon Group plc	247.2	202.2
Water Group	4,107.1	3,698.3
SWW ¹	3,815.9	3,481.7
SES Water	291.2	216.6
Other Group companies	155.9	133.6
Intercompany borrowing eliminations ²	(97.9)	(97.9)
Total adjusted Group	4,412.3	3,936.2
FV & other non cash indebtedness ³	142.0	142.0
Total Group (statutory basis)	4,554.3	4,078.2

Funding strategy

- Maintain two strong investment grade credit ratings
- Continued use of our diverse portfolio assessing the best options to support the business and our customers
- New fixed rate debt to align to iBoxx indices
- Updated Sustainable Financing Framework in July 2024

Financing considerations

- £800m raised in FY25
- £2.5bn EMTN programme established for SWW to further diversify portfolio
 debut £400m public bond issuance in July 2024, £250m issuance in
 December 2024
- From March 2025 c.£600m of our K7 interest rate swaps mature reverting to floating rate
- In preparation for K8 over £500m of swaps have been executed to fix our floating rate portfolio
- In addition to our effective interest rate hedging, the short-term RPI-linked swaps issued in 2022 have matured in 2025



Pennon Balance sheet - diversified funding portfolio

Balance at 31 March 2025 (£m)	Pennon Group	Pennon incl. non-regulated	South West Water	SES Water
Leasing	1,052.2	5.1	1,045.7	1.6
Bank bilaterals	728.3	155.5	547.3	26.5
Index-linked debt (RPI)	1,030.5	90.4	715.1	224.6
Fixed rate bonds	888.9	15.6	870.3	-
Private placements	841.9	145.2	660.2	38.8
Preference shares	12.5	-	12.5	-
Total borrowings	4,554.3	411.8	3,851.1	291.5
Less: cash/liquid investments	(476.1)	(67.3)	(334.2)	(74.6)
Net borrowings	4,078.2	344.5	3,516.9	216.9

Pennon Debt maturity profile



Liquidity position

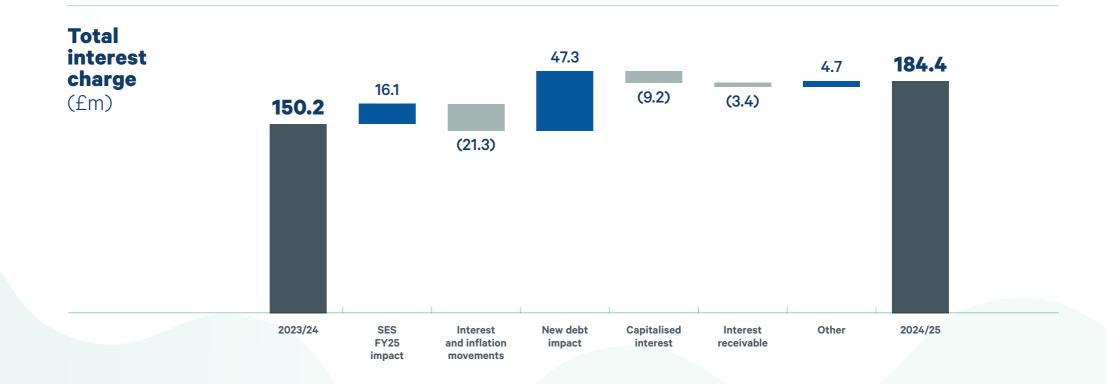
- At 31 March 2025, Pennon Group had access to undrawn committed funds and cash and cash deposits totalling c.£977.9m, including cash and other short-term deposits of £417.9m and c.£560m of undrawn facilities.
- In 2024/25 we have raised c.£800m for South West Water.
- South West Water's gross debt at 31
 March 2025 was £3,815.9m. The debt has a maturity profile of up to 32 years.
- Weighted average maturity of 14 years.

Pennon Net debt movements

Pennon Group – summarised net debt flow (£m)	2024/25 flows	2023/24 flows
Net debt excluding fair value uplifts 1 April	(3,684.8)	(2,841.4)
Opening balance 1 April (restated)	(3,844.8)	(2,965.4)
Cash generated from operations	233.6	261.7
Corporation tax received	3.0	3.4
Net interest paid	(132.0)	(109.1)
Capital investment	(666.7)	(598.1)
Proceeds from Rights Issue ¹	491.0	(62.7)
Share Issue transaction costs	(15.4)	(361.4)
Ordinary dividends paid	(126.9)	175.7
Non-cash index-linked accretion	(33.4)	(111.7)
Other movements	13.4	(46.8)
Closing balance 31 March excluding other non-cash indebtedness	(4,078.2)	(3,810.5)
Net debt excluding fair value uplifts 31 March	(3,936.2) ²	(3,684.8)

Pennon Financing costs

- Full year impact of SES
- Reduction in inflation and rates offset by new debt to fund the ongoing investment programme
- SWW effective interest rate 5.4%



South West Water

Net interest analysis

(£m unless otherwise stated)	2024/25	2023/24
Underlying net interest charge	(170.6)	(155.5)
Less: pensions net interest	(1.1)	(1.4)
Non-debt related interest	(23.1)	(14.1)
Add: capitalised interest	4.5	-
Net interest for average rate calculation	(190.3)	(171.0)
Split between:		
Interest payable	(175.0)	(161.8)
Capitalised interest payable	(23.1)	(14.1)
Other finance income	7.8	4.9
Net interest payable	(190.3)	(171.0)
Effective interest rate (%) ¹	5.4%	5.6%

Pennon Impact of the Rights Issue on EPS and DPS



